



SASS REFERENCE GROUP – NIRIMBA 2015 SAM Seminar Leading team readiness

Thank You & Introductions



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GRANVILLE COLLEGE OF TAFE

Financial Literacy and Decision Making



AGENDA

- The importance of Financial Literacy
- How the program meets the training needs of SAMs and SAOs (about the DEC Financial Literacy Programs 1, 2 and 3)
- Accounting fundamentals and terminology
- How to lead your team to be SAP Finance ready



The importance of Financial Literacy

It's no secret "Financial Literacy" is not an exciting topic





FINANCE = CHOCOLATE





"All managerial staff are accountable for the areas of responsibility under their control and must ensure that operating practices are consistent with the requirements of the accounting manual.

It is the responsibility of staff to ensure that they are aware of the financial policies and procedures before any action is taken.

Failure to comply with the accounting manual and associated policies may result in the breakdown of internal control, prevent the department including tafe and schools from satisfying its legal/statutory requirements and/or result in the loss of assets"

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- It's an important aspect of your role and responsibilities
- Principal, Teachers, Students, Parents,
 Government and Society



Schools Finance System

The new schools finance system will support schools in managing all aspects of their finances in an effective and more efficient way using one online system.

Schools finance system will enable schools to:

- Purchase and pay for school supplies (Beginners)
- Manage school funding by budgeting and forecasting -Schools Budgeting and Planning Solution (Intermediate)
- Report on revenue and expenditure (Advanced)



SAP Finance for DEC

- SAP finance is a global accounting system used by all around the world
- The use of SAP finance in DEC will enable more accurate recording and reporting of ALL schools – consolidated view
- SAP finance has the functionality we currently don't have in OASIS – to give us more sophisticated management of our finances

South Western Sydney Institute

SAP finance used standard accounting concepts and terminology



DEC Financial Literacy Program 1, 2 and 3

About the Program

Targeted training to meet your specific needs

Preparing for SAP finance by understanding general accounting principles behind the new School Finance System

Focus on knowledge and skill and not assessments

No assessments or evidence of acquired knowledge and skill (as with a UOC). We're relying on you to tell us if you need more knowledge and skill

Two-day training

Each program is delivered over two days



Beginners

 Daily finance processing and monitoring

Intermediate

- Planning and managing finances

Advanced

Reporting and analysis for decision making



SAP Finance	Program	Topics
Purchase and pay for school supplies	Beginners	 Understanding revenue - RAM and SCS Understanding expenses and consumption rules Journal entries and transfers Chart of accounts and GL accounts Cost Centres Monitoring costs and expenses



SAP Finance	Program	Topics
Manage school funding by budgeting and forecasting - Schools Budgeting and Planning Solution	Intermediate	 Budgeting process Budgeting and forecasting for each cost centre Monitoring allocation of funds and consumption of funds Monitor costs and expenses against budget – variances and amend forecasts Tax obligations



SAP Finance	Program	Topics
Report on revenue and expenditure	Advanced	 Managing cash flow Assets and equipment Financial measures and tools of analysis Reporting tools Interpreting financial data and decision making



About the Program

Three step process:

- 1. Theory & general understanding of accounting
- 2. How it's applied in DEC
- 3. How it's applied in the SAP finance system



Resources

1. USB

Presentation & resources

2. DEC intranet (SAP finance)

Fact sheets

Training modules

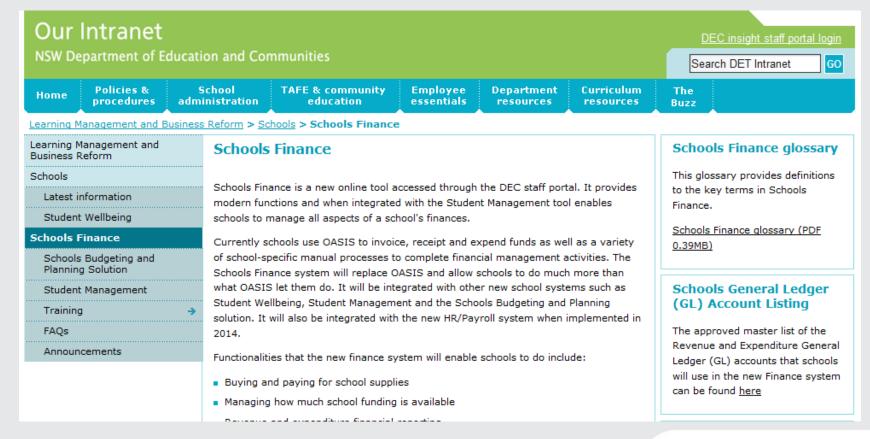
Glossary

3. Activities

Working examples



DEC Intranet





Relevant Fact Sheets



The Learning Management and Business Reform (LMBR) program will deliver updated processes, relevant training and modern technology systems to support the many aspects of teaching and learning in NSW Public Schools.

This includes the Schools Finance solution. Schools Finance is an online system that will support schools to manage their finances in an effective and more efficient way.

Schools Finance is being rolled out to the 229 Initial Implementation schools in November 2013 (Term 4) at the same time as Student Management.

Student Wellbeing was rolled out to the initial implementation schools in September 2013 (Term 3) and HR/Payroll will be implemented in 2014; completing the LMBR suite of systems for the 229 schools.

This brochure provides an overview of the new Schools Finance system.



Training Modules

Overview: Schools Finance training modules

FIN0005 - Forecasting	FIN0010 - Introduction to	FIN0011 - Request for	FIN0012 - Manager	FIN0013 - Manage Sales	FIN0014 - Purchasing &
THEODOS - FORECASCING	the SAP Portal	Creation and Changes to	Customer and Material	Orders and Contracts	Receipting
	the SAF Portal	Supplier Master Data	Master Data	Orders and contracts	Receipting
Module 1: Budgeting and	Module 1: Overview of	Module 1: Overview of	Module 1: Commercial	Module 1: Introduction to	Module 1: Purchasing and
Forecasting Process	the SAP Portal	supplier master data	Sales and Master Data	commercial sales	Receipt Process
Overview	Module 2: Overview of	Module 2: Search for an	Module 2: Customer	Module 2: Process	Module 2: Create
Module 2: Detail Forecast	the SAP Portal		master data	overview	Shopping Cart
Module 3: Forecasting	Module 3: SAP Portal	existing supplier Module 3: Request for a	Module 3: Customer	Module 3: Create sales	Module 3: Track Status
_	Navigation	•	credit limits	order	
Operating Programs Module 4: Forecasting	Navigation	new supplier Module 4: Request to edit	Module 4: Material	Module 4:Create contract	and Update Shopping Cart Module 4:Change/Cancel
_			master data		a Purchase Order
Capital Programs		existing supplier master	master data	with a billing plan	Module 5: Receipt
Module 5: Funds		data Module 5: Request to		Module 5: Create credit and debit memo	
Consumption and				and debit memo	Processing Create Confirmation
Availability		extend existing supplier			
Module 6: Reports		master data			Module 6: Receipt
		Module 6: Manage and			Processing Cancel Confirmation
		track your requests			Module 7:
					Troubleshooting Tactics
FIN0015 - Request for	FIN0016 - Introduction to	FIN0017 - GR/IR	FIN0018 - Introduction to	FIN0019 - Request	FIN0020 - Fixed Assets
Downpayments and	Managing Customer	<u>Maintenance</u>	Accounting Master Data	Change to Accounting	and Equipment (Schools)
Prepayments	Collections (Basic)		(Basic)	Master Data	
Module 1: Overview of	Module 1: Introduction to	Module 1: GR/IR	Module 1: DEC Enterprise	Module 1: Change	Module 1: Fixed Asset
down payments and	collection activities	Maintenance Overview	Structure	request process overview	Accounting and
prepayments	Module 2: Reports	Module 2: Resolve Goods	Module 2: Financial	Module 2: Requesting	Equipment Fundamentals
Module 2: Request down	Module 3: Dunning	Receipt and Invoice	Accounting Master Data	cost centre changes	Module 2: Create Asset
payment	Overview	Variances	Module 3: Controlling	Module 3: Requesting	and Equipment
Module 3: Request	Module 4: Manage	Module 3: Reverse GR/IR	Master Data	internal order changes	Module 3: Maintain Asset
prepayment	disputes	Maintenance Document	Module 4: Funds		Module 4: Stock Take
	Module 5: Manage		Management Master Data		Module 5: Retire Asset
	refunds				
	Module 6: Manage bad				
	debts				



Relevant Fact Sheet



Schools Finance Glossary of terms

LMBR - Supporting learning in schools







Accounting Fundamentals

Introduction to Accounting

Financial activity is the activity organisations undertake in the normal course and running of business, that is expressed in financial terms.



Introduction to Accounting

Financial activity needs to be carefully recorded and managed to ensure the success of the business.

Accounting procedures and systems are used to record and manage the financial activities.



Accounting is the process and system which an organisation *identifies, records, measures and communicates* financial activities in the form of financial data and information.



Accounting systems provide data in a form that can be used by management

Used in production of reports

Used in decision making

To meet regulatory purposes such as that required by legislation and evidence for auditing purposes.



Financial activity is undertaken by the business

Accounting procedures and systems record the activity in the form of data and information

The accounting data is accessed to prepare reports for management



Accounting System

Transaction

 A business transaction is made and processed and creates a source document

Journal Entry

• We summarise the transaction by listing it in the journal. The journal is like a spreadsheet to store the information from the source document

Chart of Accounts and General Ledger

- Ledger further summarises the transaction by allocating the information to accounts
- We use the chart of accounts to nominate DEBITS and CREDITS
 - Assets
 - Liabilities
 - Revenue
 - Expenses
 - Owner's Equity

Reports

- From the information in the ledger we can produce our financial reports:
 - Balance Sheet
 - Income Statement
 - Cashflow statement



SAP Finance

Leverage new and more effective ways to handle market volatility, changing regulations, and increased pressure on margins.

Our solutions can help you get an integrated view of your finance functions, tap into real-time performance insights, and close the books quickly and accurately.

Plus, improve financial results and return on capital employed while reducing the risk of non-compliance.

Http://www.Sap.Com/solution/lob/finance.Html





Accounting Terminology

SAP Finance for DEC

Accounting terminology now in SAP Finance and replaces existing terminology:

Chart of accounts

General ledger accounts (previously Sub-dissections)

Cost centres (previously Dissections)

Journals

Income and expenses

New funding sources and terminology

Consumption rules



Basic Accounting Terminology

Revenue – money coming into the business from its transactions.

Expenses – costs that a business will incur as a result of their normal course of business.

Opex – operating expenses

CAPEX – capital expenses (over \$10,000 for DEC)



Basic Accounting Terminology

Assets are owned by the business:

Current assets – are converted to cash within 12 months

Non-current assets – will last longer than 12 months

Liabilities are debts owed by the business:

Current liabilities – that need to be paid within 12 months

Non-current liabilities – that can be paid after 12 months and into the next accounting period

Owner's/shareholder's Equity - is the owner's contribution to the business.



Financial Reports

REVENUE

EXPENSES

Statement of Financial Performance (Profit and Loss)

ASSETS

LIABILITIES

EQUITY

Statement of Financial Position (Balance Sheet)



Accounts – is the group name given to the type of transactions.

All transactions of that type will be recorded as entries under this account name.



Chart of accounts – is a list of all the different types of accounts where the company will record all of its financial transactions. Each account is given a unique code or number.



General ledger – is the database that holds all the company's accounts and summarises the information for each account. Represents the nature and type of transactions in categories assets, liabilities, revenue and expenditure required for financial statements.



Journals – a journal is a record of a transaction undertaken by a business. It is the process of summarising transactions into groups and record it in the accounting system. There are different journals for each type of transaction.



Double Entry Accounting

Double-entry accounting is the process that shows the affect of a transaction on the business

A transaction will result in at least two *corresponding* impacts on the business:

- 1. To show an account has changed by an increase
- 2. To show an account has changed by a decrease

The double-entry has two sides known as:

Debits

Credits



Cost Centre

Cost Centre – an area of the business for example a department or division in which allocation of funds and expenses are recorded for. The purpose of a cost centre is to enable budget accountability and reporting in a particular area of responsibility

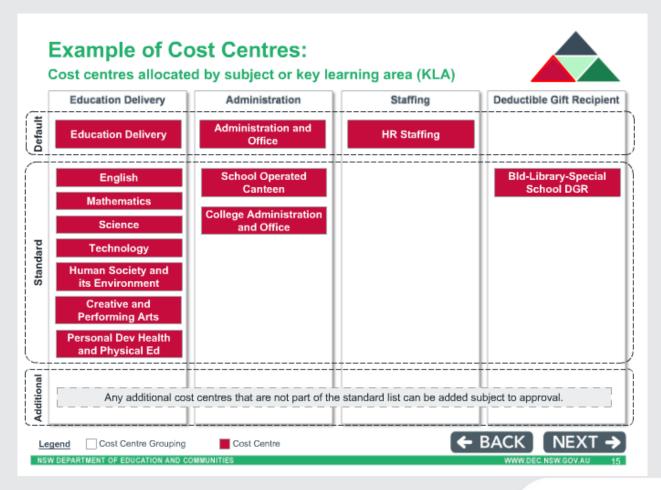


Cost Centre

- Creation of cost centres helps us to understand the divisions within our school that contributes to the profitability of the school
- Cost centres will help with the budgeting and monitoring process
- Monitoring costs and expenses will be easier in SAP.
 We need to develop an action plan



Cost Centre





Additional Terms

Internal Orders - are used for managing costs within a cost centre where there is a requirement for further granularity of information, eg Managing local activities/excursions.



Additional Terms

WBS - A work breakdown structure
(WBS) is a hierarchical structure of a
project which is made up of WBS
elements. It is the basis for organisation
and coordination of a project.





School Planning

School Planning



Strong Partnerships for a better future

Quality Teaching is essential to the success of our students

Our vision

A highly skilled, educated, vibrant and inclusive NSW, where all people achieve their potential, build social and economic prosperity, participate

Priority Action Areas

Leadership & management

Our schools require excellent leaders who will demonstrate instructional leadership

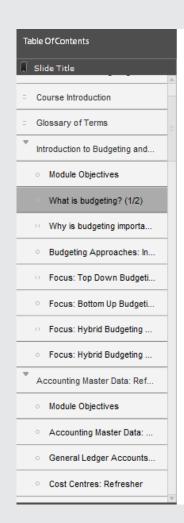
Our outcomes

In early childhood

All children will receive high quality early childhood education and care to give



SAP Finance



What is budgeting? (1/2)

Budgeting is the process of planning for how a school's annual allocation of funds will be spent across staffing, operating expenses and capital expenses.

As part of the Local Schools, Local Decisions (LSLD) reform, the Resource Allocation Model (RAM) has been introduced to standardise funding across schools.

The **Schools Budgeting and Planning Solution (BPC)** has been designed to support this new financial model.

This is a tool to assist with the budgeting process and is available to:

- School's Finance Committee
- School cost centre owners.



Note: The School's Finance Committee could consist of the Principal alone, or the Principal and representations of the school including:

- Deputy Principals and executive staff
- School Administrative Managers (SAMs)
- Business Managers.

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School Planning

- Planning is key and should involve as many stakeholders as possible
- Budgeting process follows best practice
- Budgeting approaches alternatives to suit our needs
- Schools budgeting and planning solution
- Management of the process



1. Identify the budgets required to be implemented by the organisation

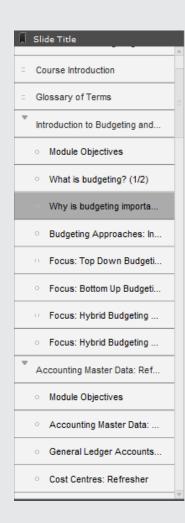
2. Identify the people within the organisation to assist in the development of the budgets

3. Implement the budget management process using resources and a communication programs

4. Monitor actual results versus budgeted expectations and implement the contingency plan to correct variances

5. Report on outcomes and recommend future improvements





Why is budgeting important?

Budgeting allows a school to strategically plan for the year ahead and to effectively manage staff and resources.

The Schools Budgeting and Planning Solution provides an overview of where resources are required and an estimate of a school's likely year-end position.

The benefit of this is that if schools are aware of their likely year-end position early in the school year, it gives them an opportunity to make decisions on how to best utilise any budget surpluses identified e.g. purchase additional teaching materials.

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Budgeting Approaches: Introduction

There are three approaches to budgeting which are supported by the Schools Budgeting and Planning Solution. These include: **Top Down**, **Bottom up** and **Hybrid** budgeting.

These **three** approaches are examined in detail on the following pages.

Top Down Budgeting

 The Finance Committee manage detailed budgets for cost centers.

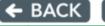
Bottom Up Budgeting

- The Finance
 Committee sets high
 level budget allocation
 by cost centre
- Cost centre owner builds detailed budget in line with allocation from Finance Committee.

Hybrid Budgeting

Collaborative effort between the Finance Committee and cost centre owners to manage detailed budgets for each cost centres.

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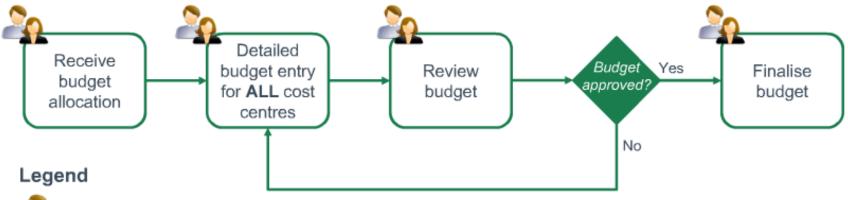


Focus: Top Down Budgeting

Top down budgeting occurs when the Finance Committee estimates a budget allocation to each cost centre based on a high-level budget view e.g. \$20,000 to the school canteen, \$10,000 for a Year 6 Camp.

Benefits of this Approach:

 Finance Committee have an end-to-end view of their budget which enables them to plan expenditure according to the priorities of their school.

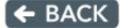




Finance Committee



Cost centre owners (eg head teachers)



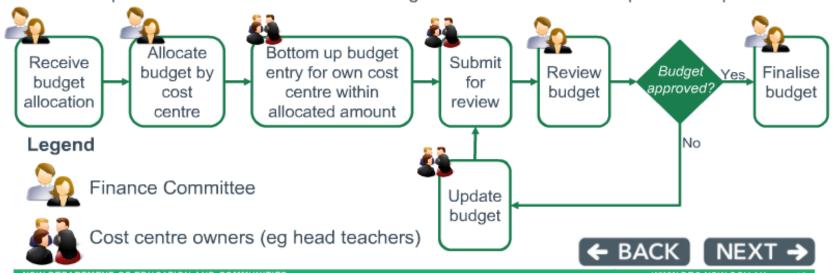


Focus: Bottom Up Budgeting

Bottom up budgeting occurs when the Finance Committee has delegates budgeting responsibility to a cost centre owner. The cost centre owner then provides detailed estimates based on specific activities e.g. a science head teacher purchasing supplies for their classrooms.

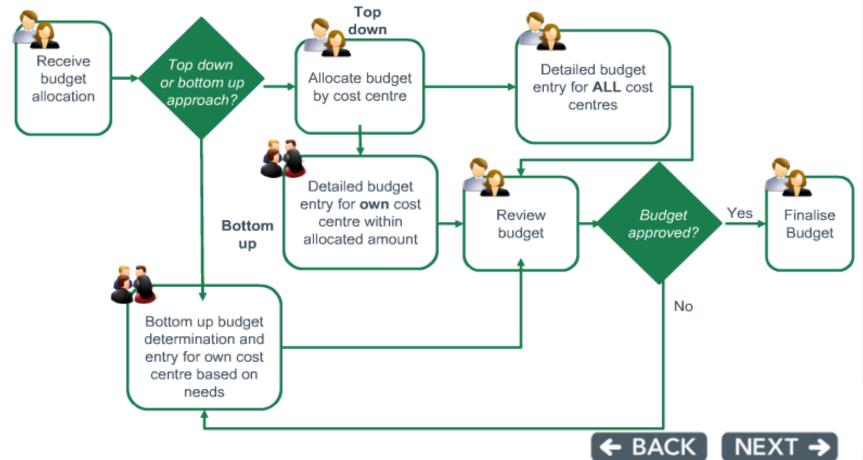
Benefits of this Approach:

- Cost centre owners are responsible for the financial management of their own budget
- School staff are upskilled in budget preparation and financial management
- Principal and cost centre owners have a granular level of detail on planned expenditure



Focus: Hybrid Budgeting Approach (2/2)

This is an overview of the hybrid approach to the budgeting process.



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Activity

What budgeting approach would suit your school?



SAP Finance

Forecasting Fundamentals

The following are important terms related to forecasting at DEC.

School Budget The budgeting process will start as early as October of the preceding year. Schools will do top down or bottom up budgeting of their expenses and expected revenues.

Actuals

Actuals (actual revenue and expenditure) will be available for comparison with budget to prepare forecasts.

Variance

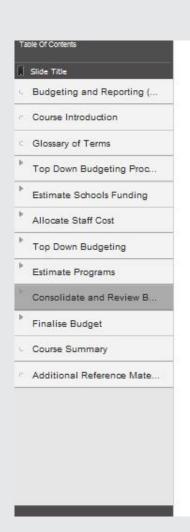
The difference between total year (actuals + forecast) and the budget. The variance is the basis to make any adjustments to the forecast for the remainder of the year.

Forecast

Forecasting processes support all activities relating to monitoring and reviewing planned target and performances against actual results on an ongoing basis in order to make the management able to make the right decision.



SAP Finance



Overview of Reports

Budget Summary report

 Summarises various components of the budget.

Monthly Spread report · Provides an overview of budgeted revenue and/or expenditure by month.

HR Permanent Staff Budget report

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· Provides an overview of the HR permanent staff budget.









Lead your team to SAP Finance Readiness

Confidence in your current abilities and knowledge of school finances.



Collect information on SAP

Finance and maintain a reference point.



Create a school plan and SAP Finance rollout action plan



Communicate expectations and changes to all stakeholders





THANK YOU